



The HB&O Cost Management Service: saving you time and money

Here at HB&O, we understand the difficulties faced when dealing with overhead areas of spend. The process can be time-consuming and more costly than necessary.

For this reason, we are proud to offer the HB&O Cost Management Service, delivered in partnership with accredited affiliates of the UK's leading cost and purchase management consultancy.

We have already seen significant success from the service, which we piloted within our own practice. We achieved savings of over 45% on office consumables and 15% on utilities, and these contracts are now managed by the consultants - leaving our team with more time to concentrate on our clients.

One of our clients has achieved savings of over £100,000 in the short period since they engaged the service, through reduction in utilities, couriers, stationery and print costs.

How does the HB&O Cost Management Service work?

Our experienced consultants are specialists in tendering and negotiation, and have access to significant buying influence within the market. Using their specialised systems and industry knowledge, they are capable of analysing, tendering and achieving savings in most areas of expense including:

- electricity
- gas
- communications
- stationery
- print
- courier
- water
- contract cleaning
- janitorial supplies
- insurance
- fleet
- waste and clinical waste management
- broadband
- employee uniform/personal protective equipment
- and many other areas

How much will the service cost?

The objective of the service is to always be completely self-funding, and leave the client with a profit. This will be achieved through a flexible and fair fee structure which is best suited to the client.

We are happy to work on a retainer or contingency basis or on fixed fee projects.

The contingency payment method is risk-free for your business. If we cannot make savings then we will not be paid. You, on the other hand, will have the assurance that your business is managing its costs as efficiently as possible. Other clients prefer the certainty of a retainer. **The choice is always yours.**

We would look for a client to have a minimum spend of £60,000 across overhead spend in order to achieve the best results from the service, with £10,000 or more in each area.

The HB&O Cost Management Service: savings that make business sense.



More than just bean counters...



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To find out more about the
HB&O Cost Management
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