



# Help your business to do better with HB&O Management Information Solutions

- “I really don’t understand my management accounts.”
- “How can I be making a profit but have no cash left?”
- “I’m drowning in a sea of data.”
- “I don’t have the information I need to make the big decisions.”
- “My sales are increasing but I still don’t seem to make a profit.”
- “I keep being surprised by the state of my finances.”

If those comments sound familiar, HB&O Management Information Solutions could be what you’re looking for.

When you run a business, you want to give yourself the best possible chance of success – yet businesses often fail simply because owners and managers don’t fully understand how they are performing financially or have the in-house resources to draw out the financial data they need to make key management decisions.

HB&O Management Information Solutions uses specialist software to provide the information you need, helping you to understand the figures and tackle problem areas.

Taking data from your accounting software, we’ll provide detailed, tailored monthly reports and graphical analysis to help you get straight to the issues that matter. Our fully customisable reports can include:

- key performance indicators (KPIs)
- detailed monthly sales and key expenditure analysis, compared against budgets if required
- monthly summary of cash in and cash out
- assets and liabilities statement
- total spend by customer/supplier and top customer/supplier analysis



*More than just bean counters...*

If you would like to find out more about HB&O Management Information Solutions and how to get information that makes sense and helps your business prosper, please contact Greg Philp on

**01926 422292**

or at [greg.philp@hboltd.co.uk](mailto:greg.philp@hboltd.co.uk), who can arrange a free demonstration.

**[www.hboltd.co.uk](http://www.hboltd.co.uk)**

Highdown House, 11 Highdown Road,  
Leamington Spa, Warwickshire, CV31 1XT  
Tel: 01926 422 292

15 Queens Road, Coventry,  
West Midlands, CV1 3DE  
Tel: 024 7663 1303

# HB&O

**Harrison Beale & Owen**  
CHARTERED ACCOUNTANTS  
AND FINANCIAL ADVISERS